

February 14, 2020

To Whom It May Concern,

Company Name: Taisho Pharmaceutical Holdings Co., Ltd.
Head Office: 3-24-1, Takada, Toshima-ku, Tokyo
Representative: Akira Uehara, Chief Executive Officer
(First Section of TSE: Code 4581)
Contact: Hideki Iuchi, General Manager
Corporate Communications
(Tel: +81-3-3985-2020)

Notice of Revision of Forecasts for the Fiscal Year Ending March 31, 2020

Taisho Pharmaceutical Holdings Co., Ltd. (hereinafter “the Company”) has decided to revise its full-year forecasts of its consolidated operating results for fiscal 2019, the year ending March 31, 2020, which were announced on July 29, 2019. These revisions were made in light of the business performance trends and other factors in the nine months ended December 31, 2019. Details are as follows.

1. Revision of Operating Results

Revised Full-Year Operating Results for Fiscal 2019 (April 1, 2019 to March 31, 2020)

(Millions of yen, unless otherwise stated)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share (yen)
Previous forecast (A)	293,500	33,000	37,000	29,500	369.64
Revised forecast (B)	290,500	21,500	26,000	21,000	263.13
Change (B-A)	-3,000	-11,500	-11,000	-8,500	—
Change (%)	-1.0	-34.8	-29.7	-28.8	—
(Reference) Fiscal 2018 full-year consolidated operating results	261,551	31,211	40,851	48,593	608.80

2. Reasons for Revisions

Net sales are projected to be lower than the previous forecast mainly due to the impact of the shift to consignment sales in the Asia region, etc.

The forecast of operating profit, ordinary profit and profit attributable to owners of parent are downwardly revised compared with the previously announced forecast, due to the one-time cost of sales and selling, general and administrative expenses from the impact of DHG and UPSA becoming subsidiaries being higher than the previously announced forecast and the decrease in gross profit as a result of the lowered forecast of net sales.

Note: The forecast statements shown in these materials are based on the information available at the time of preparation and certain assumptions that the Company deems rational. As such, they do not constitute guarantees by the Company of future performance. Actual performance and other results may differ materially from these forecasts due to various factors.